

**Meeting with delegation from Kunming City of Yunan Province of Peoples Republic of China
– Thursday, September 17, 2009**



Bangalore Chamber of Industry & Commerce organized a Meeting with a 12 member delegation from the Kunming City, Yunan Province of Peoples Republic of China (PRC) on Thursday, September 17, 2009.

The Meeting opened with a welcome address by Mr.T S Sampath Kumar, Secretary General, BCIC. The meeting was Chaired by Mr.C S Murali, Chairman IT & ITES Expert Committee, BCIC.

The 12 member delegation was led by Mr. Guo Hongbo, Vice President, Kunming Human Resources Association, and Yunan Province of the People's Republic of China. In his speech, Mr.Hongbo mentioned that Kunming is an ideal place to invest for Indian companies as the Law of the State supports investors with all incentives and concessions.

Kunming is the frontier and door of China facing Southeast Asia, South Asia, even Middle East, South Europe and Africa. The industrial production system in Kunming mainly comprises cigarette, electromechanical, metallurgical, chemical, building material, foodstuff and bio-pharmaceutical industries.

He said that Kunming airport is the 4th largest airport in China which has direct flight to Kolkata. The growing infrastructure is a boon to the investors who are keen to set up their base in Kunming.

Earlier in his opening remarks, Mr. Murali outlined an overview of the IT Sector and also the nature of services rendered by the IT firms. He said that almost all the larger IT companies such as Infosys, Wipro, TCS and Cognizant Technologies do have their offshore Centres in China. Because of the availability of trained manpower and knowledge, India is far ahead in IT services whereas China and US are ahead in IT Hardware products, he said.

He appealed to the leader of the delegation to create the requisite infrastructure and living conditions to enable Indian companies to invest in Kunming.

The delegation sought few clarifications on the training of Software Professionals and also manpower recruiting from India so that the same could be replicated in Kunming.

The Secretary General requested Mr. Guo Hongbo to send the details on the concessions and incentives being offered by the Province as well on the business opportunities especially to SMEs so that the same could be disseminated amongst the members of the Chamber.

Mr. T.S. Sampath Kumar then proposed a hearty vote of Thanks to the Chair and the delegation.